



**Position Title:** General Manager, Peru Opportunity Fund

**Compensation:** Market competitive

**Duration & Location:** Permanent, Lima, Peru. Start date flexible but ideally July 2015

**Job Description:**

An initiative of the Hampshire Foundation (a US 501(c)3), [Peru Opportunity Fund](#) focuses exclusively on sustainable agriculture for rural Peruvian farmers. In the past four years, Peru Opportunity Fund (POF) has increased the productivity and knowledge of smallholder farmers through grants, revolving loans and partnerships with established social investment funds, financial institutions, NGOs, and producer groups.

In order to reach a greater number of beneficiaries with sustainable impact, POF's board would like to embark on a market-based approach that would develop & support social enterprises designed to improve smallholder farmers' livelihoods. POF has carried out extensive research in different agricultural value chains in order to identify market gaps or deficiencies that affect smallholder farmers. Equally, a number of market based solutions to address these deficits have been identified. Through a combination of grants, loans and investments, POF will support existing organisations that have a proven model for economic uplift of smallholder farmers. As well, POF will initiate and fund its own market-based initiatives to create value for farmers and their supply and distribution chains.

Reporting directly to the Board of Directors, and supported by a local team, the General Manager will help shape and execute the strategy of Peru Opportunity Fund.

This role is suited for a hands-on, energetic and business-minded individual determined to strengthen the livelihoods of smallholder farmers. Candidates with logistics/supply chain experience are encouraged to apply.

**Responsibilities:**

- Design, implement and run agricultural supply chain-specific projects (e.g. dairy and corn) with the potential to become independent social businesses;
- Manage portfolio of grantees/investees (current and potential) in alignment with the new strategy;
- Implement consistent, straightforward Monitoring & Evaluation processes that demonstrate tangible results and allow lessons to be drawn from successes and failures;
- Cultivate a network of organisations and individuals with overlapping interests, in order to share knowledge and experience, and find potential project partners.

**Person Specification :**

- Degree-educated in a relevant field (e.g. agriculture, business, finance, development, logistics/supply chain);
- 5-10 years' relevant work experience in similar geography & culture;
- Business acumen & entrepreneurial skills;
- Demonstrated managerial skills;
- Clear interest in improving the standards of living of smallholder farmers;
- Fluent in Spanish and English;
- Able to travel extensively in Peru, often to remote sites, and to the U.S. (approx. twice a year).

For more information, and to apply confidentially for this role with your CV and cover letter, please email [agathe@montpelierfoundation.org.uk](mailto:agathe@montpelierfoundation.org.uk). The deadline for applications is 31<sup>st</sup> May 2015. Applications are likely to be reviewed on a rolling basis.